

Press release

IBC SOLAR and Fankhauser Solar strengthen their cooperation

PV and energy storage portfolio of the system house now also available in Switzerland

Bad Staffelstein / Germany, July 13, 2021 – IBC SOLAR AG, a global leader in photovoltaic (PV) systems and energy storage, and Fankhauser Solar AG, a leading Swiss photovoltaic wholesaler, are extending their partnership and joint activities in the Swiss market. As a result, the IBC SOLAR portfolio at Fankhauser Solar is being successively expanded.

From now on, customers from Switzerland have the opportunity to purchase IBC SOLAR products without having to deal with import regulations, as customs clearance is no longer required. "This helps to save transport costs and is a decisive advantage for our customers," explains Albert Engelbrecht, Senior Vice President Solutions International at IBC SOLAR. "The Swiss photovoltaic market is projected to grow steadily in the coming years and will play an important role in the expansion of photovoltaics within Europe. We are pleased to be able to contribute to this growth together with Fankhauser," adds Engelbrecht.

IBC SOLAR and Fankhauser have been working together for more than a decade to strengthen renewable energies in Switzerland. The addition of IBC SOLAR products to the Fankhauser portfolio is intended to further advance their joint work in the course of the energy transition. "With its comprehensive and high-quality range of products, IBC SOLAR is an ideal partner for us," says Hans-Georg Schweikardt, CEO/Managing Director at Fankhauser Solar. "We are excited about having even more intensive cooperation, from which our customers will now benefit."

About IBC SOLAR

IBC SOLAR is a leading wholesaler and global provider of photovoltaic and energy storage solutions and services. The company offers complete systems and covers the entire product range from planning to the turnkey handover of photovoltaic systems. The product range comprises solar parks, self-consumption systems for commercial enterprises and private households, off-grid photovoltaic systems and diesel hybrid solutions. As a project developer and general contractor, IBC SOLAR implements and markets major solar projects worldwide. The manufacturer-independent system house guarantees the highest quality for all projects and has currently implemented photovoltaic systems with an output of 5,4 gigawatts worldwide. IBC SOLAR works with a close network of Premium Partners and supports them with their own

software tools for planning and designing grid-connected systems including storage systems. IBC SOLAR offers customised packages for energy providers, municipal utilities and providers of photovoltaic solutions. The company ensure the best possible output of solar parks through technical management and monitoring.

IBC SOLAR was founded by Udo Möhrstedt in Bad Staffelstein in 1982 who has managed the company as the Chairman of the Executive Board to date. The system house is a pioneer of the energy turnaround in Germany and is especially committed to energy cooperatives with its own planned public solar parks. The company is active internationally with numerous regional companies, sales offices and partner companies in more than 30 countries.

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